

Utkalika

Odisha State Co-operative Handicrafts Corporation
Ltd, BBSR

EXPRESSION OF INTEREST

Sealed offers (bids) are invited for engagement of Consigners for Consignment (Spl.) business at different Utkalika branches & crafts for the financial year 2023-24. The detail of EOI is available on the website of the Corporation i.e. www.utkalikaodisha.in. Interested Primary CS/ICS/MSM Units/SHG/Society/Individual Artisans of Odisha engaged in concerned Craft may apply in the prescribed format by Dt. 23.05.2023 up to 4.00 P.M at Head Office of the Corporation. The offers shall be opened on Dt. 24.05.2023 at 11.30 A.M. The applicants shall submit a non-refundable demand draft of Rs.2,000/-only drawn in favour of OSCHC Ltd., Bhubaneswar towards processing fee. Any application received beyond the scheduled date & time shall not be entertained.

The undersigned reserves the right to accept or reject any or all offers (bids) without assigning any reason thereof.



Managing Director

Utkalika

Commercial Terms and Conditions:

After selection, the concerned "Consignment (Special)" will abide by the rules & regulations of this scheme along with commercial principle for the outlet he/she/they have been enlisted for sale of their products and agreement will be executed accordingly.

1. The party shall deposit an amount of Rs 2,000/- (Rupees Two thousand/non-refundable) in shape of DD drawn in favor of OSCHC Ltd, payable at Bhubaneswar towards Tender Processing Fees.
2. The award of the agreement for selling their products in designated outlet of Utkalika shall be for a period of 1 year (2023-24) and remain valid up to 31.03.2024
3. Authority reserves the right for negotiating the annual base target (2023-24) basing on the application/offer submitted by the bidder, at the time of finalization of offers.
4. All the products will be sold through Corporation bills and the Corporation shall charge the following service charges on the net sale price i.e. Gross price minus discount offered to costumers.
 - a. Silver Filigree & Brass & bell metal products: @15%
 - b. Other products : @ 20%
5. The selected party shall allow 10% discount on the price mentioned for the product to all the customers indiscriminately.
6. The selected Consigner will deposit 10% security money on the approved net sale target before the agreement.
7. Non-performance/achievement of annual assured service charge is recoverable out of the receivable dues of the Consigner after completion of each financial year.
8. The Corporation shall make announcement of discount /offer through the electronics media from time to time.
9. The Consigner (Spl.) of each outlet will maintain at least 60% stock as against their target positively to fetch a better sale.


Managing Director
OSCHC Ltd.

Bidder's Details
(to be written in the printed letter head)

Sl No.	Subject Matter	Supporting Documents
1	a. For Utkalika _____ b. Name of Craft/Product: _____	
2	Address of Proprieter/ Firm:	A copy of the Registration Certificate
3	Contact Detail: 1- Mobile No: 2- Email Id :	
4	Name & Designation of the Authorised Person	
5	Last 2 years IT & GST return (F.Y. 2021-22 & 2022-23)	IT return acknowledgement copy & detail of IT return in support of turnover(Profit & Loss and Balance sheet)
6	GST registration no. & Last return period filing copy(Quarterly/ Monthly)	Copy of the Registration Certificate & 3B & GSTR1.
7	PAN no.	Copy of the PAN card
8	Past experience with the Corporation & other Organization if any:	Copy of the Work order or Agreement
9	1- Offer of annual sale target(gross) 2- Proposed Discount _____% 3- Offer of annual net sale target	
10	Award or recognition received from any Govt. or semi Govt. Organisation	If any, copy to be enclosed

Authorised Signature

**Offer/ Tender paper for Consignment(spl) business for the Financial Year
2023-24**

Contents:-

1. Application form.
2. Terms & Conditions.
3. Details of branches with craft/ products and base/
reserved annual target.
4. Bidder's Undertaking.

Managing Director,
O.S.C.H.C. Ltd.
Bhubaneswar

Bidder's undertaking: (To be furnished in the Society printed letter head if available)

The Managing Director,
Odisha State Co-operative Handicrafts Corporation Ltd.
Rasulgarh, Bhubaneswar.

Subject: Declaration/Undertaking

Reference: EOI reference No.: _____/

Date: _____/

Dear Sir,

We,(I) _____ The _____ registration
_____ bearing _____ registration

No. _____, here with solemnly undertake to confirm that we are interested to participate in the selection process of partner for "Consignment Business", we (I) have gone through the details of the terms and condition mentioned in the EOI documents and here with confirm that we will abide by the same for entire duration of the agreement period.

We also undertake to confirm that, we shall not enter into any negotiation with the Corporation or try to influence any individual or group or officials involved in the selection process in any manner either directly or indirectly. If any such act, if noticed then the Corporation is free to take appropriate action as deemed suitable in the interest of the Corporation.

If selected we shall also furnish the security deposit amount and also execute the agreement with the Corporation as mentioned in the EOI document.

Sincerely

Signature with seal

Place:

Date:

BASE/RESERVED ANNUAL TARGET FOR THE YEAR 2023-2024

NAME OF THE BRANCH	CRAFT/PRODUCT	ANNUAL BASE TARGET FOR THE FY 2023-2024
ANGUL	SILVER FILIGREE	15.00
	RMG	7.00
B.P, AIRPORT	SILVER FILIGREE	15.00
BHUBANESWAR	DHOKRA & TRIBAL JEWELLERY	30.00
	BRASS & BELL METAL	25.00
CUTTACK	RMG	5.00
JEYPORE	BRASS & BELL METAL	10.00
NEW DELHI	DHOKRA & TRIBAL JEWELLERY	20.00
	SILVER FILIGREE	25.00
	GEMS & JEWELLERY	30.00
	BRASS & BELL METAL	25.00
	RMG	12.00
KOLKATA	SILVER FILIGREE	20.00
	BRASS & BELL METAL	10.00
	DHOKRA & TRIBAL JEWELLERY	10.00
	RMG	6.00
	GEMS & JEWELLERY	8.00
BENGALURU	SILVER FILIGREE	10.00
	DHOKRA & TRIBAL JEWELLERY	6.00
HYDERABAD	STONE STATUE	10.00
PUNE	SILVER FILIGREE	10.00
	RMG	8.00
	STONE STATUE	20.00



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