



Odisha State Co-operative Handicrafts Corporation
Ltd, BBSR

EXPRESSION OF INTEREST

Sealed offers (bids) are invited for engagement of Consigners for Consignment (Spl.) business in different Utkalika branches for the financial year-2022-23 & 2023-24. The detail of EOI is available on the website of the Corporation i.e. www.utkalikaodisha.in. Interested Primary CS/ICS/MSME Units/SHG/Society/Individual Artisans of Odisha engaged in concerned Crafts may apply in the prescribed format by Dt. 22.03.2022 up to 4.00 P.M at Head Office of the Corporation. The offers shall be opened on Dt.23.03.2022 at 11.30 A.M. The applicants shall submit a non-refundable demand draft of Rs.2,000/-only drawn in favour of OSCHC Ltd., Bhubaneswar towards processing fee.

Any application received beyond the scheduled date & time shall not be entertained.

The undersigned reserves the right to accept or reject any or all offers (bids) without assigning any reason thereof.

Managing Director

Managing Director
O. S. C. H. C. Ltd.
Bhubaneswar

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**Details of branches with Crafts/products and
base / reserved annual target for the year 2022-23**

Branch	Craft	Base target
		(Rs. in lakh)
	Gems & Jewellery	150.00
Bhubaneswar	Silver Filigree	150.00
	Dhokra Casting	50.00
	Brass & Bell Metal	20.00
	Readymade garments	20.00
Rourkela	Silver Filigree	50.00
	Gems & Jewellery	20.00
	Brass & Bell Metal	10.00
Kolkata	Traditional Jeweler	20.00
	Silver Filigree	20.00
	Brass & Bell Metal & Dhokra	15.00
New Delhi	Brass & Bell Metal	50.00
	Silver Filigree	50.00
	Gems & Jeweler	20.00
Angul	Silver Filigree	20.00
	Dhokra	6.00
	Readymade garments	15.00




Managing Director
O. S. C. R. C. Ltd.
Bhubaneswar

**Offer/ Tender paper for SIS business for the Financial Year 2022-23 &
2023-24**

Contents:-

1. Application form.
2. Terms & Conditions.
3. Details of branches with craft/ products and base/
reserved annual target.
4. Bidder's Undertaking.


Managing Director,
O.S.C.H.C. Ltd.
Bhubaneswar
Managing Director
O. S. C. H. C. Ltd.
Bhubaneswar

Utkalika

Commercial Terms and Conditions:

After selection the concerned "Consignment (Special)" will abide by the rules & regulations of this scheme along with commercial principle for the outlet he/she/they have been enlisted for sale their products and agreement will be executed accordingly.

1. The party shall deposit an amount of Rs. 2,000/- (Rupees Two thousand/non-refundable) in shape of DD drawn in favour of OSCHC Ltd, payable at Bhubaneswar towards Tender Processing Fees.
2. The award of the agreement for selling their product in designated outlets of Utkalika shall be for a period of 02 years (2022-23 & 2023-24) and remain valid up to 31-03-2024. On reviewing performance of each Consignment (Spl.) Consigner, after 01 year, the contract for 2023-24 shall be extended, if the performance is found/proved satisfactory.
3. Authority reserves the right for negotiating the annual base target(2022-23), basing on the application/offer submitted by the bidder, at the time of finalization of offers
4. All the products will be sold through Corporation bills and the Corporation shall charge the following service charges on the net sale price i.e Gross price minus discount offered to customers.
 - a. Silver filigree product : @15%
 - b. Other products : @20%
5. The selected party shall allow 10% discount on the price mentioned for the product to all the customers indiscriminately.
6. The selected Consigner will deposit 10% security money on the approved net sale target, before the agreement.
7. Non-performance/ achievement of annual assured service charges is recoverable out of the receivable dues of the Consigner after completion of each financial year.
8. Bidder is allowed to quote their offer for not more than any of the two branches. The offer should be submitted separately for each branch.
9. The Corporation shall make announcement of discount/offer through the electronics media from time to time.
10. The Consigner (Spl.) of each outlet will maintain at least 60% stock as against their target positively to fetch a better sale.

Managing Director
Managing Director
O. S. C. H. C. Ltd.
Bhubaneswar

Bidder's Details

(to be written in the printed letter head)

Sl No.	Subject Matter	Supporting Documents
1	a. For Utkalika_____ b. Name of Craft/Product:_____	
2	Address:	A copy of the Registration Certificate
3	Contact Detail: 1-Mobile No: 2-Email Id :	
4	Name & Designation of the Authorised Person	
5	Last 2 years IT & GST return (2019-20 &2020-21)	Supporting documents to be enclosed.
6	GST registration no.	Copy of the Registration Certificate
7	PAN no.	Copy of the PAN card
8	Past experience with the Corporation if any:	Copy of the Work order or Agreement
9	1- Offer of annual sale target(gross) 2- Proposed Discount_____% 3- Offer of annual net sale target	
10	Award or recognition received from any Govt. or semi Govt. Organisation	If any, copy to be enclosed

Managing Director
O. S. C. H. C. Ltd.
Bhubaneswar

**Authorised Signature
with Seal**

Bidder's undertaking: (To be furnished in the society printed letter head if available)

The Managing Director,
Odisha State Co-operative Handicraft Corporation Limited,
Rasulgarh, Bhubaneswar-10.

Subject: Declaration/ Undertaking

Reference: EOI reference No.: _____ /
Date: _____ /

Dear Sir,

We,(I) _____ The _____ registered
_____ bearing _____ registration
No: _____, here with solemnly undertake to confirm that we are
interested to participate in the selection process of partner for “ Consignment
Business”. We, (I) have gone through the details of the terms and conditions
mentioned in the EOI document and here with confirm that we will abide by the same
for the entire duration of the agreement period.

We also undertake to confirm that, we shall not enter in to any negotiation with
the Corporation or try to influence any individual or group of officials involved in the
selection process in any manner either directly or indirectly. If any such act, if noticed,
then the Corporation is free to take appropriate action as deemed suitable in the
interest of the Corporation.

If selected we shall also furnish the security deposit amount and also execute
the agreement with the corporation as mentioned in the EOI document.

Sincerely

Signature with seal.

Place:

Date:

Managing Director
O. S. C. H. C. Ltd.
Bhubaneswar